# **Existing Members - Interest Rate Options for maturing Residential and Professional Residential mortgages**



For full product details and a personalised illustration, please speak to our team of experienced Mortgage Advisers on **0333 207 4007** (option 2 then option 3 for Existing Mortgages). Individual rate options may be withdrawn at any time without notice. Rates correct at 28<sup>th</sup> June 2024.

# 60% LTV: Available options if borrowing up to 60% of your property valuation

	Discounted Variable Rate Mortgages							
Initial Period								
2 Years	<b>4.64%</b> (SVR less 3.85%)	8.49%	No Product Fee	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				

Fixed Rate Mortgages							
Initial Interest Rate Reverting to after Product Early Repayment Charge							
Period		initial period	Fee				
5 Years	4.64%	8.49%	No Product	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year			
			Fee				

## Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 4.64% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 24 monthly payments of £885.06 and 252 monthly payments of £1,212.19. The total amount payable would be £326,814.43 made up of the loan amount plus interest of £176,714.43 and mortgage exit fees of £100. The overall cost for comparison is 7.9% APRC representative.

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# 80% LTV: Available options if borrowing up to 80% of your property valuation

	Discounted Variable Rate Mortgages							
Initial								
Period		initial period	Fee					
2 Years	4.99%	8.49%	No Product	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				
	(SVR less 3.50%)		Fee					

Fixed Rate Mortgages								
Initial								
Period		initial period	Fee					
5 Years	4.99%	8.49%	No Product	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year				
			Fee					

### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 4.99% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 24 monthly payments of £914.75 and 252 monthly payments of £1,214.99. The total amount payable would be £328,230.93 made up of the loan amount plus interest of £178,130.93 and mortgage exit fees of £100. The overall cost for comparison is 8.0% APRC representative.

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# 90% LTV: Available options if borrowing up to 90% of your property valuation

	Discounted Variable Rate Mortgages							
Initial Period	Interest Rate	Reverting to after initial period	Product Fee	Early Repayment Charge				
2 Years	<b>5.24%</b> (SVR less 3.25%)	8.49%	No Product Fee	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				

Fixed Rate Mortgages							
Initial Interest Rate Reverting to after Product Early Repayment Charge Period initial period Fee							
5 Years	5.24%	8.49%	No Product Fee	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year			

## Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 5.24% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 24 monthly payments of £936.28 and 252 monthly payments of £1,216.93. The total amount payable would be £329,236.25 made up of the loan amount plus interest of £179,136.25 and mortgage exit fees of £100. The overall cost for comparison is 8.1% APRC representative.

#### **Existing Members - Interest Rate Options for maturing RIO and Holiday Let Mortgages**



For full product details and a personalised illustration, please speak to our team of experienced Mortgage Advisers on **0333 207 4007** (option 2). Individual rate options may be withdrawn at any time without notice. Rates correct at 28<sup>th</sup> June 2024.

	Retirement Interest Only									
Туре	Type Initial Interest Rate Reverting to Max Loan Product Early Repayment Charge Period after initial to Value Fee period									
Discounted Variable Rate	3 Years	<b>5.74%</b> (SVR less 2.75%)	8.49%	50%	No Product	3% of outstanding balance in 1 <sup>st</sup> & 2 <sup>nd</sup> year; 2% in 3 <sup>rd</sup> year.				
Fixed Rate	5 Years	5.39%	8.49%	50%	Fee	$5\%$ of outstanding balance in $1^{st}$ year, $4\%$ in $2^{nd}$ year, $3\%$ in $3^{rd}$ & $4^{th}$ years, $2\%$ in $5^{th}$ year				

#### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £70,000 payable over 18 years on our 3 Year Discounted Rate at 5.74% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 36 monthly payments of £334.83 and 180 monthly payments of £495.25. The total amount payable would be £171,299.00 made up of the loan amount plus interest of £101,199.00 and mortgage exit fees of £100. The overall cost for comparison is 8.0% APRC representative.

	Holiday Let									
Туре										
Period after initial to Value										
			period							
	2 Years	5.54%	8.49%	60%						
Discounted		(SVR less 2.95%)			No Product	3% of outstanding balance in 1st year; 2% in 2nd year				
Variable Rate	2 Years	5.74%	8.49%	80%	Fee					
		(SVR less 2.75%)								

#### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our 2 Year Discounted Rate at 5.54% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 24 monthly payments of £962.44 and 252 monthly payments of £1,219.19. The total amount payable would be £330,435.54 made up of the loan amount plus interest of £180,335.54 and mortgage exit fees of £100. The overall cost for comparison is 8.1% APRC representative.

#### **Existing Members - Interest Rate Options for maturing Guest House and Buy To Let Mortgages**



For full product details and a personalised illustration, please speak to our team of experienced Mortgage Advisers on **0333 207 4007** (option 2). Individual rate options may be withdrawn at any time without notice. Rates correct at 28<sup>th</sup> June 2024.

	Guest House								
Туре	Initial Period	Interest Rate		Max Loan to Value	Product Fee	Early Repayment Charge			
Discounted Variable Rate	2 Years	<b>7.33%</b> (SVR less 1.16%)	8.49%	75%	No Product Fee	3% of outstanding balance in 1st year; 2% in 2nd year			

#### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £170,000 payable over 13 years on our 2 Year Discounted Rate at 7.33% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 24 monthly payments of £1,693.27 and 132 monthly payments of £1,788.68. The total amount payable would be £276,844.67 made up of the loan amount plus interest of £106,744.67 and mortgage exit fees of £100. The overall cost for comparison is 8.4% APRC representative.

	Buy To Let								
Туре	Initial Period	Interest Rate	Reverting to after initial period	Max Loan to Value	Product Fee	Early Repayment Charge			
Discounted Variable Rate	3 Years	<b>7.19%</b> (SVR less 1.30%)	8.49%	75%	No Product Fee	3% of outstanding balance in 1st & 2nd year; 2% in 3rd year			

### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £210,000 payable over 35 years on our 3 Year Discounted Rate at 7.19% and then on our current Standard Variable Rate (SVR) of 8.49% (variable) would require 36 monthly payments of £1,369.67 and 384 monthly payments of £1,558.14. The total amount payable would be £647,735.27 made up of the loan amount plus interest of £437,635.27 and mortgage exit fees of £100. The overall cost for comparison is 8.5% APRC representative.

## **Lending Criteria & Additional Information**

As at 28<sup>th</sup> June 2024, the Society's Standard Variable Rate (SVR) is currently: 8.49%.

#### **Early Repayment Charges**

The below charges are applicable to overpayments greater than 10% of the loan amount in a 12-month rolling period during the initial mortgage term:

Initial Term	Year 1 Charge	Year 2 Charge	Year 3 Charge	Year 4 Charge	Year 5 Charge
2 Years	3%	2%			
3 Years	3%	3%	2%		
5 Years	5%	4%	3%	3%	2%