# **Existing Members - Interest Rate Options for maturing Residential and Professional Residential mortgages**



For full product details and a personalised illustration, please speak to our team of experienced Mortgage Advisers on **0333 207 4007** (option 2 then option 3 for Existing Mortgages). Individual rate options may be withdrawn at any time without notice. Rates correct at 25<sup>th</sup> November 2024.

### 60% LTV: Available options if borrowing up to 60% of your property valuation

	Discounted Variable Rate Mortgages							
Initial Period	Interest Rate	Reverting to after initial period	Product Fee	Early Repayment Charge				
2 Years	<b>4.39%</b> (SVR less 3.85%)	8.24%	No Product Fee	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				

Fixed Rate Mortgages									
Initial	Initial Interest Rate Reverting to after Product Early Repayment Charge								
Period		initial period	Fee						
5 Years	4.39%	8.24%	No Product	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year					
			Fee	· ·					

### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 4.39% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 24 monthly payments of £864.17 and 252 monthly payments of £1,187.45. The total amount payable would be £320,078.13 made up of the loan amount plus interest of £169,978.13 and mortgage exit fees of £100. The overall cost for comparison is 7.7% APRC representative.

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## 80% LTV: Available options if borrowing up to 80% of your property valuation

	Discounted Variable Rate Mortgages							
Initial Period	Early Repayment Charge							
2 Years	<b>4.64%</b> (SVR less 3.60%)	8.24%	No Product Fee	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				

	Fixed Rate Mortgages							
Initial Interest Rate Reverting to after Product Early Repayment Charge Period initial period Fee								
5 Years	4.64%	8.24%	No Product Fee	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year				

#### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 4.64% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 24 monthly payments of £885.06 and 252 monthly payments of £1,189.47. The total amount payable would be £321,086.70 made up of the loan amount plus interest of £170,986.70 and mortgage exit fees of £100. The overall cost for comparison is 7.7% APRC representative.

# **Existing Members - Interest Rate Options for maturing Residential and Professional Residential mortgages**



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## 90% LTV: Available options if borrowing up to 90% of your property valuation

	Discounted Variable Rate Mortgages							
Initial Period	Interest Rate	Reverting to after initial period	Product Fee	Early Repayment Charge				
2 Years	<b>4.74%</b> (SVR less 3.50%)	8.24%	No Product Fee	3% of outstanding balance in 1 <sup>st</sup> year, 2% in 2 <sup>nd</sup> year				

Fixed Rate Mortgages								
Initial Period								
5 Years	4.69%	8.24%	No Product Fee	5% of outstanding balance in 1 <sup>st</sup> year, 4% in 2 <sup>nd</sup> year, 3% in 3 <sup>rd</sup> & 4 <sup>th</sup> years, 2% in 5 <sup>th</sup> year				

### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our Discounted Rate for 2 Years at 4.74% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 24 monthly payments of £893.49 and 252 monthly payments of £1,190.26. The total amount payable would be £321,488.68 made up of the loan amount plus interest of £171,388.68 and mortgage exit fees of £100. The overall cost for comparison is 7.7% APRC representative.

#### **Existing Members - Interest Rate Options for maturing RIO and Holiday Let Mortgages**



For full product details and a personalised illustration, please speak to our team of experienced Mortgage Advisers on **0333 207 4007** (option 2). Individual rate options may be withdrawn at any time without notice. Rates correct at 25<sup>th</sup> November 2024.

	Retirement Interest Only								
Туре	Type Initial Interest Rate Reverting to Max Loan Product Early Repayment Charge Period after initial to Value Fee period								
Discounted Variable Rate	3 Years	<b>5.49%</b> (SVR less 2.75%)	8.24%	50%	No Product	3% of outstanding balance in 1 <sup>st</sup> & 2 <sup>nd</sup> year; 2% in 3 <sup>rd</sup> year.			
Fixed Rate	5 Years	5.39%	8.24%	50%	Fee	$5\%$ of outstanding balance in $1^{st}$ year, $4\%$ in $2^{nd}$ year, $3\%$ in $3^{rd}$ & $4^{th}$ years, $2\%$ in $5^{th}$ year			

#### Representative example of a loan secured on your main residential property, for illustration purposes only

A mortgage of £70,000 payable over 18 years on our 3 Year Discounted Rate at 5.49% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 36 monthly payments of £320.25 and 180 monthly payments of £480.67. The total amount payable would be £168,149.00 made up of the loan amount plus interest of £98,049.00 and mortgage exit fees of £100. The overall cost for comparison is 7.8% APRC representative.

	Holiday Let									
Туре										
	Period		after initial	to Value	Fee					
			period							
	2 Years	5.29%	8.24%	60%						
Discounted		(SVR less 2.95%)			No Product	3% of outstanding balance in 1st year; 2% in 2nd year				
Variable Rate	2 Years	5.49%	8.24%	80%	Fee					
		(SVR less 2.75%)								

#### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £150,000 payable over 23 years on our 2 Year Discounted Rate at 5.29% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 24 monthly payments of £940.61 and 252 monthly payments of £1,194.48. The total amount payable would be £323,684.76 made up of the loan amount plus interest of £173,584.76 and mortgage exit fees of £100. The overall cost for comparison is 7.9% APRC representative.

#### **Existing Members - Interest Rate Options for maturing Guest House and Buy To Let Mortgages**



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	Guest House								
Туре	Initial Period	Interest Rate	Reverting to after initial period	Max Loan to Value	Product Fee	Early Repayment Charge			
Discounted Variable Rate	2 Years	<b>7.08%</b> (SVR less 1.16%)	8.24%	75%	No Product Fee	3% of outstanding balance in 1st year; 2% in 2nd year			

#### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £170,000 payable over 13 years on our 2 Year Discounted Rate at 7.08% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 24 monthly payments of £1,670.10 and 132 monthly payments of £1,764.72. The total amount payable would be £273,125.21 made up of the loan amount plus interest of £103,025.21 and mortgage exit fees of £100. The overall cost for comparison is 8.2% APRC representative.

	Buy To Let								
Type Initial Interest Rate Reverting to Max Loan Product Early Repayment Charge Period after initial to Value Fee period									
Discounted Variable Rate	3 Years	<b>6.94%</b> (SVR less 1.30%)	8.24%	75%	No Product Fee	3% of outstanding balance in 1st & 2nd year; 2% in 3rd year			

#### Representative example of a loan secured on your property, for illustration purposes only

A mortgage of £210,000 payable over 35 years on our 3 Year Discounted Rate at 6.94% and then on our current Standard Variable Rate (SVR) of 8.24% (variable) would require 36 monthly payments of £1,332.78 and 384 monthly payments of £1,519.35. The total amount payable would be £631,512.20 made up of the loan amount plus interest of £421,412.20 and mortgage exit fees of £100. The overall cost for comparison is 8.2% APRC representative.

#### **Lending Criteria & Additional Information**

As of 25<sup>th</sup> November 2024, the Society's Standard Variable Rate (SVR) is currently: 8.24%.

#### **Early Repayment Charges**

The below charges are applicable to overpayments greater than 10% of the loan amount in a 12-month rolling period during the initial mortgage term:

Initial Term	Year 1 Charge	Year 2 Charge	Year 3 Charge	Year 4 Charge	Year 5 Charge
2 Years	3%	2%			
3 Years	3%	3%	2%		
5 Years	5%	4%	3%	3%	2%